

Newnet

A leading provider of internet, hosting and communications services to businesses in the UK.

Founded in 1995, Newnet has a long established reputation for delivering advanced network and hosting solutions. Based in Fareham, Newnet boasts a strong hosting portfolio: it owns and manages four hosting centres locally with additional presence in a further five datacentres in London. Part of the Timico Group, Newnet is also an award winning network provider, delivering solutions in the UK and beyond.

“Our forte is managed and bespoke networks incorporating hosting for multi site UK businesses with a strong focus in the finance and software sectors,” says Paul Schneider, Sales Director for Newnet. “This means we need to ensure that we deliver networks which are secure, reliable and resilient – for our customers, this is essential.”

Newnet has also seen increasing demand for wider UK and international connectivity from its customers, as they look to expand their businesses or to connect their global offices more effectively.

Resilient networks – in the UK and globally

The need for a provider who could deliver broad UK coverage and international connectivity was instrumental in Newnet’s choice of Virtual1 as their network provider. Schneider comments, “The vast access to UK and international carriers offered us the ability to deliver local and international networks competitively without having to manage multiple suppliers.

He continues “Since working with Virtual1, we’ve been deeply impressed with the speed and ease with which they deliver our clients’ MPLS networks. Virtual1 is a rare breed in this industry - they genuinely deliver on their promises. We look forward to working with the Virtual1 team for many more years to come.”

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Paul Schneider, Sales Director, Newnet

About Virtual1

Virtual1 offers its partners the freedom to build and manage the ideal local, national or global network for their customers. As an independent wholesale aggregator, we deliver connectivity solutions – from DSL through to complex MPLS - exclusively to the Channel.

Our partnerships with the leading UK and global carriers provide access to more than 230 countries and territories using the most technologically advanced networks available.

We understand that every customer has different needs, so our solutions are individually tailored; and with multiple access methods available, our Partners connect any time, anywhere, using just 1 supplier and 1 Service Level Agreement.

To find out more about Virtual1, visit www.virtual1.co.uk or call today on 0844 884 0800.

Virtual1: Total network freedom.